

Dr Cyril Jankoff

Contact Details

Dr Cyril Jankoff ("The Risk Doctor")

EdD, MBA, Grad Dip Tax, LLB, B Business (Accountancy), Diploma of Contract Management,
Cert IV A+WT, SRME, FCPA, FAIM

Address: 1 Seddon Street Seddon Vic 3011

Mobile: 0414 819 157

Email: Cyril@TheRiskDoctor.com.au

Web: www.TheRiskDoctor.com.au



Cyril Background

Over the last 30 + years Cyril has worked as an external solicitor, in-house counsel as well as an accountant and financial controller. He also worked as the Australia and Oceania manager for a division of a global listed UK global publishing company. He now works as a consultant, speaker, trainer, author and mentor in commercial contracts especially in procurement and Supplier Relationship Management as well as in business improvement and general management. For many years he also simultaneously worked as a Certified Practising Accountant in private practice and as a forensic accountant where he quantified loss of profits and damages claims in contested breach of contract commercial and fraud disputes.

In addition to his MBA he has formal qualifications in law, accounting, contract management and education/training. Cyril's Doctorate is in business improvement and the necessary continuing professional development of the organisation's managers and advisers. He has taught accounting, finance and law to executives and university undergraduate and post graduate students for over 30 years. Until recently he lectured in Contract Law on a part-time basis at a law school. He has for many years been closely involved with the International Association for Contract and Commercial Management (www.IACCM.com) and is on their International Advisory Council.

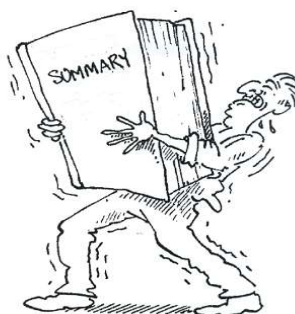
He runs a number of training courses including procurement, contract management, procurement finance, contract and commercial law, negotiation and identifying and mitigating contracting risks. For further details about Cyril see www.TheRiskDoctor.com.au.

Cyril has written two books:

- **Manage Your Contracts** – *A practical start to finish guide for contracting professionals* (450 pages and now in its 4th Edition). Key things to do at each of the contract lifecycle steps.
- **Tools to Improve Contract Outcomes** – *A practical Guide of contracting professionals* (250 pages). Key tools to make your contracts more effective.

Manage Your Contracts

A practical start to finish guide for contracting professionals



Dr Cyril Jankoff

Tools to Improve Contract Outcomes

A practical guide for contracting professionals



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As at 18 October 2018